

nextech3D.ai
your metaverse company

Investor Deck
Q1 2023

(CSE: NTAR) (OTC: NEXCF) (FSE: EP2)

This communication may contain statements, other than statements of current or historical fact, that constitute “forward-looking statements”. In some cases, you can identify forward-looking statements by terminology such as “anticipate,” “believe,” “expect,” “intend,” “estimate,” “project,” “forecast,” “plan,” “predict,” “seek,” “goal,” “will,” “may,” “likely,” “should,” “could,” and similar expressions or expressions of the negative of these terms. This presentation contains forward-looking statements that are based on our management’s current estimates, beliefs and assumptions which are based on management’s perception of historic trends, current conditions and expected future developments, as well as other factors management believes are appropriate in the circumstances. Although we believe that the plans, intentions, expectations, assumptions and strategies reflected in these forward-looking statements are reasonable, these statements relate to future events or our future financial performance, and involve known and unknown risks, uncertainties and other factors that may cause our actual results to be materially different from any future results expressed or implied by these forward-looking statements. Although the forward-looking statements contained in this presentation are based upon what we believe are reasonable assumptions, investors are cautioned against placing undue reliance on these statements since actual results may vary from the forward-looking statements. Forward-looking statements involve known and unknown risks, uncertainties and other factors, which are, in some cases, beyond our control and which could materially affect our results. These risks are described in further detail our Management’s Discussion and Analysis for the year ended December 31, 2022 and are discussed more fully in Nextech’s filings with the Ontario Securities Commission (OSC).

Total Bookings and Backlog are not defined by and does not have a standardized meaning under International Financial Reporting Standards (“IFRS”) as issued by the International Accounting Standards Board. This non-IFRS financial performance measure is defined below. Non-IFRS financial measures are used by management to assess the financial and operational performance of the Company. The Company believes that this non-IFRS financial measure, in addition to conventional measures prepared in accordance with IFRS, enables investors to evaluate the Company’s operating results, underlying performance and prospects in a similar manner to the Company’s management. As there are no standardized methods of calculating these non-IFRS measures, the Company’s approaches may differ from those used by others, and accordingly, the use of these measures may not be directly comparable. Accordingly, this non-IFRS measure is intended to provide additional information and should not be considered in isolation or as a substitute for measures of performance prepared in accordance with IFRS.

Total Bookings: the total dollar value of technology services and license services included in contracts with our customers. ‘Value’ is the total revenue (recognizable or not) associated with each transaction, as opposed to the amount invoiced or recognized as revenue in the period. This information provides the user with information on the performance of our sales efforts in the period, as there is a timing difference between when we close a deal and when it is ultimately ‘earned’ as defined in IFRS for revenue due to the term of our contracts and delivery timelines.

Backlog: the estimated unearned portion of technology services and license services in customer contracts that are in process and have not been completed as at the specified date. This includes billed and unbilled amounts within each contract. Since our revenue is recognized as earned, this will translate to total bookings to date less earned revenue recognized on the financial statements. This information provides the user with an estimate of the work expected to be completed and earned in the future at a given point and is used by management to allocate resources to our revenue delivery team.

Total Bookings and Backlog should not be considered a substitute for or in isolation from measures prepared in accordance with IFRS. These non-IFRS measures should be read in conjunction with our annual audited consolidated financial statements for the year ended December 31, 2022. Readers should not place undue reliance on non-IFRS measures and should instead view them in conjunction with the most comparable IFRS financial measures. See the reconciliations to these IFRS measures in the “Reconciliation of Non-IFRS Measures” section of the recent MD&A dated May 19, 2022, found on Sedar.com.

Mission: Own, Control & Monetize Multiple Pure Play Tech Companies



CEO & FOUNDER:
EVAN GAPPELBERG

POSITIVE TRACK RECORD:

Creating shareholder value for over 20 years

- **TTWO** – Took Take Two interactive public, now has \$20B valuation (gaining mega-trend)
- **Cannabis Company** - \$0.05 to \$2 in 18 months (mega-trend)
- **Nextech** – IPO \$0.25 to \$10 in 20 months, \$700M evaluation (3D, AI, AR, ML mega-trends)
- **ARway** – \$0.25 to \$2 in 6 weeks, creating \$50M shareholder value (spatial-computing/AI mega-trend)

LARGEST SHAREHOLDER:

Personally invested as the largest Nextech shareholder

10%
stake

OUR STRATEGY

Getting in front of a Multi-Decade Trillion \$ Mega-Trends

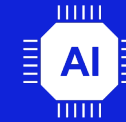
EXAMPLES



Internet
1995



Smartphone
2007



TODAY – AI
2023

Driving shareholder value by

Commercializing Disruptive AI, 3D, AR, ML Technologies

- **ARitize 3D:** Acquired Threedy.ai in 2021, commercialized into Aritize 3D, driving significant revenue in 2023
- **ARway:** Acquired in 2021, spent 1.5 years commercializing disruptive tech, spun-out as a pure play in 2022 and has \$30mill valuation as a stand alone public company
- **Toggle3D:** Built in-house, commercialized product, launched in 2022 and will be spun-out in 2023
- **Nextech Event Solutions:** Acquired in 2020, 2 years integrating + enhancing, set to scale in 2023

Stock Information




Share Price (1/16/23)	\$0.71 CAD
52 week (high-low)	\$0.31 – \$1.34 CAD
Market Capitalization	\$77 Million CAD
Insider Ownership	~15%
Cash	\$4 Million
13 mill ARway Shares	\$16mill



Capital Structure

	Shares/Options/ Warrants	Range of Exercise Prices
Common Shares	108,413,186	
Share Options	16,353,497	\$0.5 to \$6.51
Warrants	19,795,733	\$0.83 to \$5.95

Each Business Delivers a Disruptive End-to-End Solution Backed by AI, 3D, AR, and ML

Business Vertical	Technology	Competitive Advantages	2023 Catalysts
 ARitize 3D 3D Modeling TAM \$100 B	AI-powered 3D model creation at scale for e-commerce	Highly scalable, lowest cost & highest quality 3D models	Target, Walmart, Amazon expansion, enterprise multi-million \$ contracts
 Toggle3D.ai 3D Design Studio TAM \$11 B	AI-powered self serve 3D design studio	No learning curve, web-based, collaborative platform	IPO in Q2, \$1.5M financing, dividend to Nextech Shareholders of record. 655 Clients Signed On
 nextech event solutions Event Technology TAM \$50 B	Event technology & management software solution	Advanced solution integrating Nextech's technology suite	Revenue expected to grow

ARway Spin-Out: 10/26/22 (CSE: ARWY) (OTC:ARWYF) Nextech is 50% majority shareholder

 ARway.ai AR Wayfinding TAM \$44 B	Spatial computing platform for AR indoor wayfinding	No code, no hardware, no beacons, easy to use	20 pilots underway and Big brand contracts driving revenue
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Becoming Dominant Player in \$100 Billion Market

[▶ Watch Video](#)

• Enterprise Clients:



KOHL'S



- **Competitive Advantages:** Nextech's AI disrupts the market on scalability, price, and quality.
- **Product Market Fit:** 3D models are a proven solution to massively increase sales for e-commerce websites.
- **HUGE ROI driving adoption:** 94% higher CTR, 40% decrease in returns, 250% higher conversion to sale
- **Reduces Cost of E-com global returns by 40%**
(Returns \$1.47 trillion annually) (Amazon \$300 Billion)

What's Next / Catalysts:

- Adding additional enterprise clients, increasing existing contracts (Target, Walmart, Amazon)
- Continuous AI development to optimize scalability



3D MODELS – Scan QR code with smartphone camera



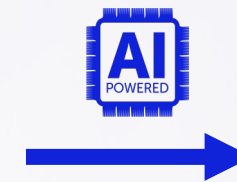
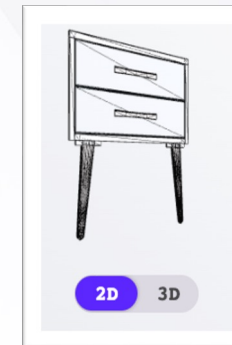
Proprietary technology turning CAD into 3D visualizations with no 3D design experience required

Disruptive New Platform for an \$11 Billion Market

 [Watch Video](#)

- **Competitive advantages** vs legacy software (Adobe): No learning curve, web-based, fully collaborative
- **Spin-Out Planned for 2023:** Toggle3D to be second public company spin-out, following successful debut of ARway
- **Product Market Fit:** Launched in early Sept 2022, working with early adopters in manufacturing, production & design, industrial software & more
- **Disruption:** Breakthrough AI & ML powered platform for manufacturing and design industries. Easy to use, web-based SAAS 3D design studio with instant CAD to 3D conversion

What's Next: IPO in Q2, \$1.5 Million financing, Dividend to Nextech shareholders of record



**Converts Standard
625MB CAD files to
83MB GLB Files – 83%
Reduction!**



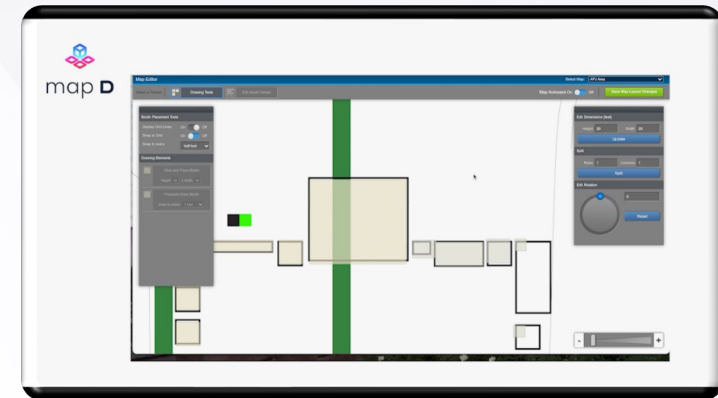
Integrates Nextech's suite of ground-breaking proprietary technologies: ARway, ARitize3D

Transforming the \$50 Billion Event Industry

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- **Disruption:** Transforming the event industry by leveraging AR & XR experiences
- **Integration:** Integrates with Nextech's groundbreaking proprietary technologies: ARway and ARitize 3D
- **Leadership Team:** Recent key hires of CEO Melea Guilbault and experienced executive team to lead rapid growth
- **End-to-End Event Management:** Interactive floorplans, sponsorship sales, ticket sales, booth sales, AR activations, Indoor wayfinding, marketplace, companion mobile app, & more.

What's Next: Revenue expected to grow in 2023



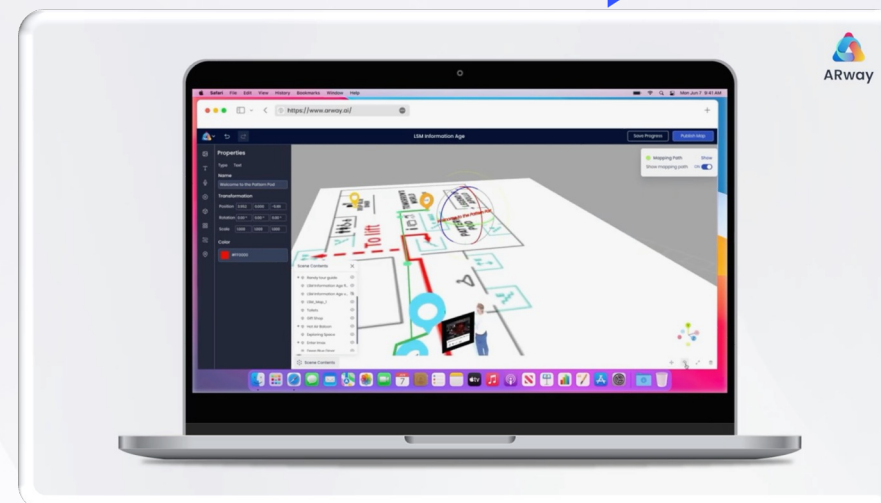
Proprietary no-code spatial computing platform for indoor wayfinding

First Mover in a \$44 Billion Market

- **Competitive Advantages:** First mover platform that is AR capable, no-code, no-beacon, hardware free, and 2 Billion installed user base of smartphones
- **Spun-Out:** Q4/2022 spin-out (CSE: ARWY) (OTC:ARWYF) (FSE:). Nextech is 50% majority shareholder
- **Enterprise Clients & Pilots:** TUI Group, Largest Car Rental Company in South America, Dubai mall, Saudi German Health Group, Restaurants Canada, Encore & more
- **Product Market Fit:** Early market fit with no-code AR wayfinding solution for large, multi-purpose venues (Malls, Events, Airports, Hospitals, Museums, Stadiums +)
- **Demand for AR is driving adoption:** +71% of people experience better navigation with AR.

What's Next: Big name contracts in 2023, driving revenue

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- Annual 3D modeling revenue **+266%** vs 2021 at approx **\$1.5 Million**
- Q4 technology services (SaaS) revenue **+21%** from Q3 2022 hitting approx **\$1.1 Million**
- 2022 technology services (SaaS) gross profit margin **improved +53% hitting 43%** vs 28% in 2021
- 2022 total revenue **\$10.3 Million**, with technology services (SaaS) generating **\$3.1 Million**

ANALYST COVERAGE

Zacks/SCR

*"AR 3D Subscriptions Grow
189% Sequentially
in Q3."*

PT: \$1.33

Feb 2023

 **HCW**
H.C. WAINWRIGHT & CO.

*"Business Momentum Highlighted by
Substantial New 3D Modeling Contract,
Expect More to Come; Reit. Buy"*

PT: \$2.50

 **SingularResearch**
RESEARCH FOR PROGRESSIVE MONEY MANAGERS

*"Charting Its Own eCommerce 3D
Dimension; Initiate with a Buy-
Venture rating"*

PT: \$1.50

4 Ground-breaking Proprietary Technologies in Hypergrowth Markets

AI, 3D, AR and ML

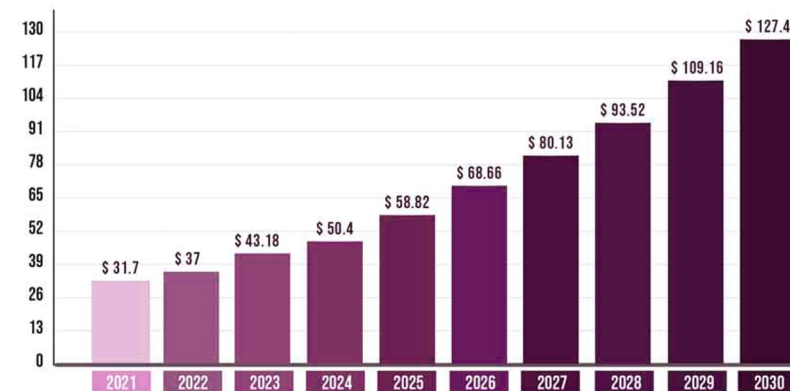
PRECEDENCE
RESEARCH

ARTIFICIAL INTELLIGENCE AS A SERVICE MARKET SIZE, 2021 TO 2030 (USD BILLION)



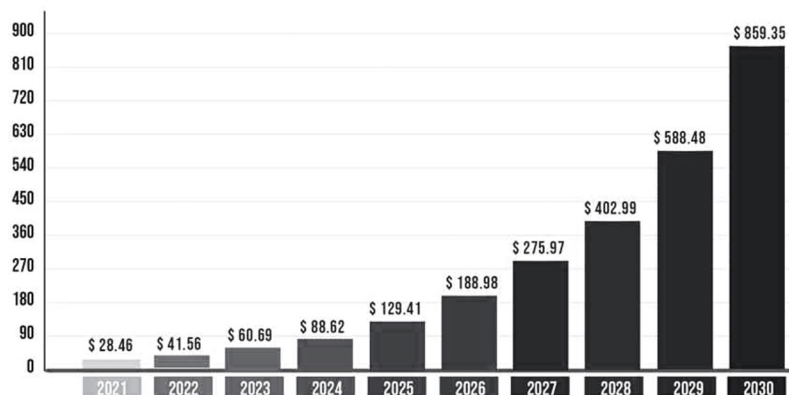
PRECEDENCE
RESEARCH

3D IMAGING MARKET SIZE, 2021 TO 2030 (USD BILLION)



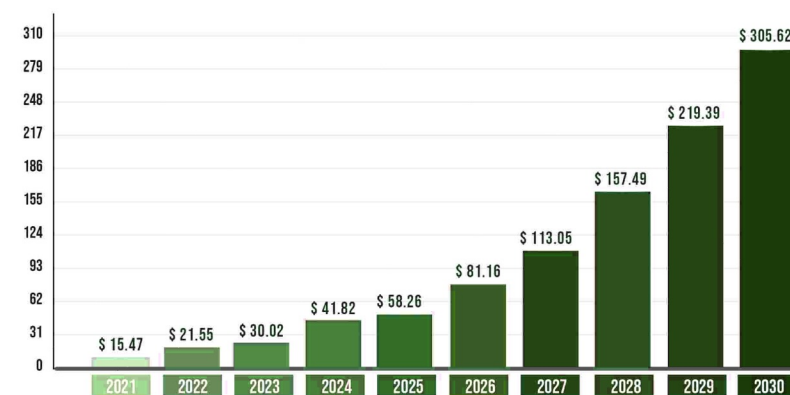
PRECEDENCE
RESEARCH

AUGMENTED REALITY AND VIRTUAL REALITY MARKET SIZE, 2021 TO 2030 (USD BILLION)



PRECEDENCE
RESEARCH

MACHINE LEARNING AS A SERVICE MARKET SIZE, 2021 TO 2030 (USD BILLION)



Technical Talent

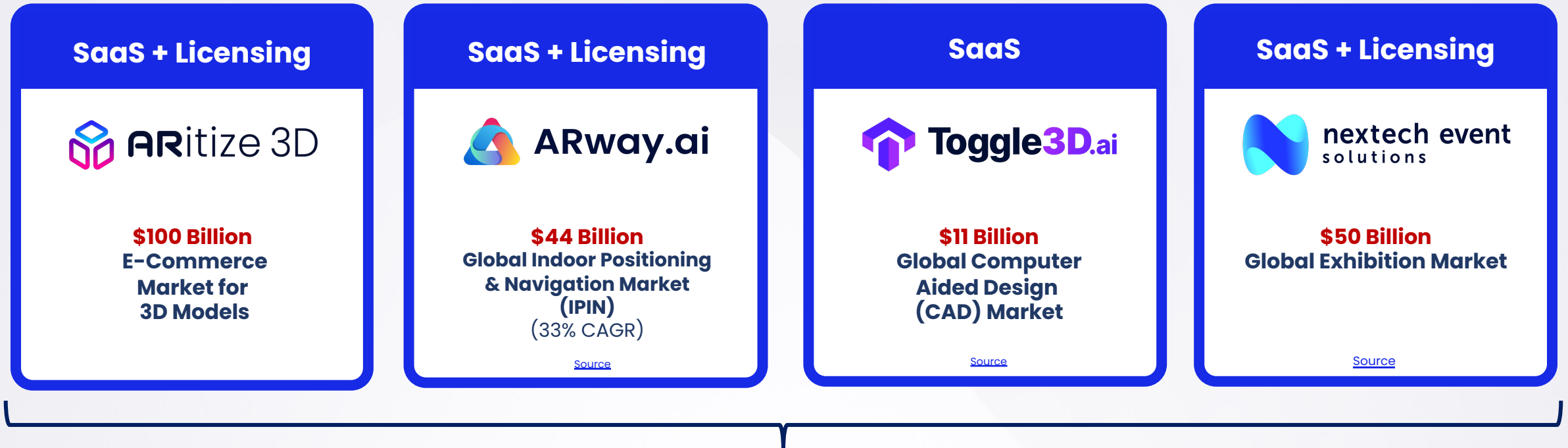
Super team of individuals who contain deep expertise in each of these technologies



Summary: Perfectly Positioned with Enormous Scalable Revenue Potential

Mass adoption led by big tech is driving growth in these markets

AI, 3D, AR & ML Entering Hypergrowth Mode



TRANSFORMATIONAL TECHNOLOGY SHIFT HAPPENING NOW

Thank You

Contact

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